Intact Ocean Marine

Marine Auto Program Appetite Guide

Intact Ocean Marine is long time leader in the marine industry and our exceptional expertise means your client will receive the right coverages to handle their unique set of risk exposures and our regional, full-service focus means our network of professionals know your local environment and can respond quickly. Our auto program is designed to round-out your package business including Marine, Yacht Club and Commercial Marine.

Designed to round-out package business	Major business we write* • Marina package • Yacht club • CMP Will write to support Hull/P&I on certain risks* • Ferry operations • Charter fishing • Sightseeing vessels	Limits and premium • Maximum liability limit is \$1,000,000 commission is 15% Premium guideline* • 1 to 1 (marine to auto) for marine premiums up to \$5,000 • 2 to 1 (marine to auto) for marine premiums over \$5,000 Estimated premiums start between \$1,250 and \$2,000 per unit*
Types of vehicles we write	 PPTs Service vehicles – vans (Sprinters), trucks (light, medium, heavy) Transport vehicles – vans (passenger), busses Boat and equipment trailers (with scheduled vehicles) Miscellaneous support vehicles that are registered for road use – golf carts, ATVs, etc. Registration plate coverage 	What we require to provide a quote ACORD application – schedule of vehicles, garage location, travel radius, cost new, coverage and limits per vehicle Driver schedule with complete license information – name, date of birth, state issued, license number 4 year loss runs Any driver under 25 or over 70 will be subject to annual MVRs Drivers with borderline MVRs will be subject to quarterly review Years under current ownership/management
Products we do not write	Contract boat hauling Vehicles for rent/sale Garage liability Duck boat operations Mono-line Hired/Non-owned liability Coverage for trailers without a scheduled driver Dump trucks Long haul/Zone rated	We will consider some boat hauling for an insured if it is less than 20% of their normal business operations.
Services we can provide	Issue ID cards File state forms as needed Provide federal MTC filings	

^{*}Actual capacity offered on individual risks can vary depending on the Company's risk appetite, catastrophe management, risk location and underwriter discretion. Please consult your underwriter for more details.



About Intact Insurance Specialty Solutions

Throughout the United States, Intact Insurance Specialty Solutions' underwriting companies offer a broad range of specialty insurance products through independent agencies, regional and national brokers, wholesalers and managing general agencies. Each business is managed by an experienced team of specialty insurance professionals focused on a specific customer group or industry segment and providing distinct products and tailored coverages and services. Targeted solutions include group accident and health; commercial and contract surety; entertainment; environmental; excess property; financial institutions; financial services; inland marine; management liability; ocean marine; technology; trade credit and tuition refund. For further information about U.S. products and services visit: intactspecialty.com.

Intact Insurance Specialty Solutions is a marketing brand for the insurance company subsidiaries of Intact Insurance Group USA LLC, an indirect subsidiary of Intact Financial Corporation (TSX: IFC), the largest provider of property and casualty (P&C) insurance in Canada, a leading provider of global specialty insurance, and, with RSA, a leader in the U.K. and Ireland. Our business has grown organically and through acquisitions to over \$22 billion of total annual premiums. The insurance company subsidiaries of Intact Insurance Group USA LLC include Atlantic Specialty Insurance Company, a New York insurer, which wholly owns Homeland Insurance Company of New York, a New York insurer, Homeland Insurance Company of Delaware, a Delaware insurer, OBI America Insurance Company, a Pennsylvania insurer, and The Guarantee Company of North America USA, a Michigan insurer. Each of these insurers maintains its principal place of business at 605 Highway 169 N, Plymouth, MN 55441, except The Guarantee Company of North America USA, which is located at One Towne Square, Southfield, MI 48076. For information about Intact Financial Corporation, visit: intactfc.com.



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